

# Central States Bus Sales, Inc.

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*"The Bus Experts"*

December 20, 2019

James Phillips  
Procurement/CSSO  
Rural Transit Enterprises Coordinated, Inc. (RTEC)  
100 Main Street  
Mount Vernon, KY 40456

James,

Starcraft has exhausted their supply of model year 2019 Ford E-350 and E-450 chassis. We cannot order any more model year 2019 Ford E-350 and Ford E-450 chassis for the Kentucky Public Transit Association Bid #8. This applies to both the 8/2 and 12/2 categories that Central States Bus Sales is on contract.

Ford is skipping a model year of production and will be offering their 2021 model year E-350 and E-450 chassis. These chassis will be available to Starcraft to build on in May of next year. These chassis will have a new engine design and will have a 7.3L V-8 gasoline engine. FTA does require a "partial" Altoona test since this is a major component change. I have been assured by Starcraft that this "partial" Altoona test will happen quickly and will not disrupt Starcraft's production flow.

We do not have the exact dollar increase the chassis will be going up. We are working on that right now and will pass on to KPTA once we have it. We have been told the approximate price increase will not exceed \$2500 per chassis.

Thank you for your help in sending this out to the Kentucky transit agencies.

Sincerely-



Mark Harris

Central States Bus Sales  
Director of Commercial Bus (AR, KY, TN)  
Cell 501-517-4910