

Price Analysis

1 Price Based on Adequate Price Competition;

a. Proper pricing --

Solicitation of Invitation for Bid (IFB) were advertised and bid for KPTA vehicle bids. An adequate number of bids were received.

2 Comparison to previous purchases (KPTA Bid #5) as follows:

Vehicle Type	Vendor	KPTA Bid #5	KPTA Bid #6	Options	Total Maximum Price
a. SUV 4-wheel drive gasoline	Jack Kain Ford	\$20,235.00	\$22,516.00	16	\$360,256.00
	Ilderton Dodge	\$21,617.00			
	Ilderton Dodge	\$26,742.00			
	Cardinal/Sam Swope A	\$28,999.36			
b. Standard mini van without modification	Cardinal/Sam Swope A	\$22,362.62	\$21,976.00	32	\$703,232.00
	Ilderton Dodge	\$23,091.00			
c. Low-Floor wheelchair ramped mini van	American Bus	\$33,510.00	\$34,913.00	76	\$2,653,388.00
	National Bus	\$33,981.00			
	Ilderton Dodge	\$36,748.00			
d. Raised Roof Van 13-Passenger Off-Center Aisle Contoured	Ilderton Dodge	\$32,293.00	\$33,735.00	30	\$1,012,050.00
	American Bus	\$32,033.00			
	TESCO	\$36,757.00			
	Jack Kain Ford				
e. Gasoline Raised Roof Van 8 ambulatory and 1 wheelchair tie-down	National Bus Sales	\$36,959.00	\$37,921.00	16	\$606,736.00
	American Bus	\$45,482.00			
f. Gasoline Shuttle Bus 8 ambulatory and 2 wheelchair tie-downs	TESCO	\$39,988.00	\$42,703.00	23	\$982,169.00
	National Bus Sales	\$40,282.00			
	American Bus	\$40,419.00			
	Shepard Bros.	\$41,896.56			
	Central States Bus				
g. Gasoline Shuttle Bus 10 ambulatory and 2 wheelchair tie-downs	National Bus Sales	\$41,393.00	\$43,237.00	18	\$778,266.00
	American Bus	\$41,621.00			
	TESCO	\$41,873.00			
	Mid South				
h. Gasoline Shuttle Bus 12 ambulatory and 2 wheelchair tie-downs	Central States	\$40,624.00	\$43,939.00	172	\$7,557,508.00

Kentucky Public Transit Association (KPTA)

1/5/2014

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	National Bus Sales	\$41,778.00		
	American Bus	\$41,877.00		
	TESCO	\$42,145.00		
16 ambulatory and 2 wheelchair tie-downs Gasoline Shuttle Bus	Central States	\$45,385.00	\$47,699.00	8 \$381,592.00
	National Bus Sales	\$45,691.00		
	Mid South	\$45,834.00		
	American Bus	\$46,063.00		
	TESCO	\$46,757.00		
20 ambulatory and 2 wheelchair tie-downs Gasoline Shuttle Bus	Mid South	\$68,091.00		
	TESCO	\$69,233.00		
	National Bus Sales	\$70,362.00	\$72,719.00	1 \$72,719.00
24 ambulatory and 2 wheelchair tie-downs Gasoline Shuttle Bus	Mid South	\$69,490.00		
	TESCO	\$71,180.00		
	National Bus Sales	\$72,856.00	\$72,719.00	14 \$1,018,066.00
Low Floor Kneeling Wheelchair 26 ft. Transit Bus	Mid South	\$95,950.00		
	TESCO	\$103,982.00		
	National Bus Sales		\$99,714.00	9 \$897,426.00

Price Analysis
Purchasing KPTA Vehicles through KPTA Bid #6

Form of Price Analysis Used:

- (1) **Adequate price competition**✓
- (2) Prices set by law or regulation
- (3) Established catalog prices and market prices
- (4) **Comparison to previous purchases**✓
- (5) Comparison to a valid Grantee Independent Estimate
- (6) Value analysis

RTEC feels that the following adequate price competition conditions have been met:

- (1) At least two responsible offerors respond to a solicitation.✓
- (2) Each offeror must be able to satisfy the requirements of the solicitation.✓
- (3) The offerors must independently contend for a contract to be awarded to the responsive and responsible offeror submitting the lowest evaluated price.✓
- (4) Each offeror must submit priced offers responsive to the expressed requirements of the solicitation.✓

Summary:

After receipt of bids received for KPTA Bid #6, RTEC compared to the bids received for Bid #5 (attached) to find if the price charged by the winning vendor is reasonable in comparison to the same product purchased and available to the general public, commercial in nature and sold in substantial quantities.

Average price per Vehicle

The average cost range for these vehicles is within the cost estimated prior to receiving bids and is fair and reasonable compared to items that were previously sold to KPTA.

- All bids were in line with the Independent Cost Estimate.
- All bids received match the vehicle specification requirements.


Signature


Title

01-07-15
Date